

OUTLINE

“REPORT ON VIETNAM SEAFOOD EXPORT - QUARTER II/2012”

Preface

Chapter I. General seafood market

1. Fisheries production increased and raw material price was instable

- Aquaculture and capture production in the second quarter and the first 6 months of 2012
- *Table: Seafood exports in the first 6 months of 2012*
- *Monthly chart: aquaculture and capture production*
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- Hiking costs for fish farming and catching

2. Seafood imports continued to witness a sharp increase

- Table of seafood imports from suppliers in the first 6 months of 2012
- Monthly chart on seafood imports in the first 6 months of 2011 and 2012
- Analysis on import trend based on importing markets and products
- Inadequacies in cost and procedures for importing

3. Slow growth in seafood exports

- Monthly graph of seafood export turnover in 2011 and the first 6 months of 2012
- Analysis on reasons (lack of capital, raw material, obstacles in consuming markets)

4. Seafood exports to EU fell due to economic crisis

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- Vietnam seafood exports to EU in comparison with those of rivals (Thailand, China, India...)
- Tables, charts on seafood exports of rivals to EU
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- Analysis
- Charts

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- Extracting 2 percent from salary for union dues and related problems
- Costs and procedures for food safety control posed hardship to enterprises

- Increase in cost for processing and other input costs

7. Enterprises' inaccessibility to bank loans with low interest rate

- Enterprises lack capital due to high interest rates
- Enterprises find it hard to access to bank loans with interest rate of 15 percent because they failed to meet conditions of mortgage assets
- ...

8. Trend on merging seafood enterprises and restructuring fisheries industry

- The number of Vietnam seafood exporters in the first 6 months of 2012 in comparison with those of the same period of 2011
- Top 100 largest exporters in the first 6 months of this year
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- Trend on merging and restructuring

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1. Due to lack of capital, seafood processors cannot purchase raw material

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- Chart of export price to EU

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- Pangasius exports to EU fell the most

Chart of pangasius exports in the first 6 months of 2011 and 2012

- Analysis on pangasius export situation in the second quarter and in the first half of 2012 - reason
- Pangasius exports to ASEAN

Chart of pangasius exports in the first 6 months of 2011 and 2012

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